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"Today the Commission issues three final, interrelated rules designed to remove impediments to competition in the wholesale bulk power marketplace and to bring more efficient, lower cost power to the Nation's electricity consumers."

FERC Order 888 4/24/96



- The Evolution of the U.S. Electric Industry
- Previous Literature
- 2SLS Estimation of Pricing
- Results and Implications

Electricity Market Structure



Generation

Transmission



Distribution

Metering and Billing





U.S. Electric Industry Market Structure

Generation

Transmission

Distribution

Metering and Billing

Divestiture of Generation, Transmission, and Distribution Functions

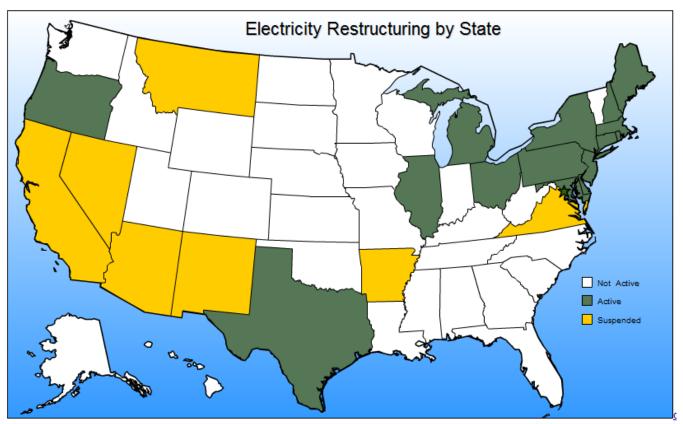
Utilities Retain Assets, but Cede Control Area Responsibilities to ISO or RTO

Utilities Retain Vertically Integrated
Structure

1882 1996



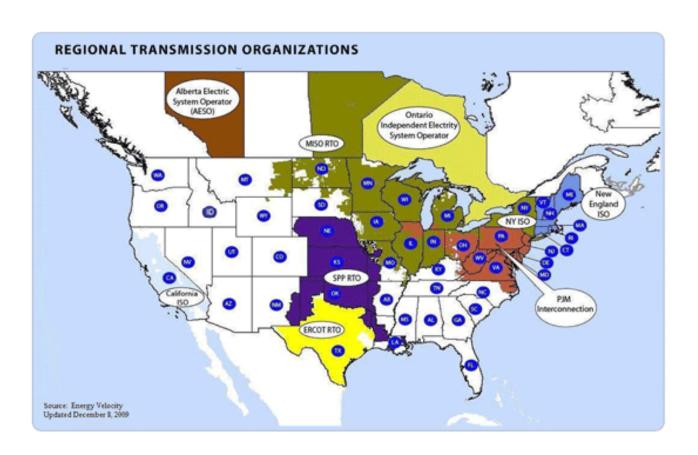
Restructured States



Source: Energy Information Administration



Independent System Operators







- Existing literature focuses on the effects of restructuring (e.g. Joskow 2006)
- But two things have changed in restructured markets (Kwoka 2006)
 - Structural change in the industry
 - Rate agreements to facilitate restructuring
- Very difficult to separate effects
- FERC has started to collect data from ISOs and now has one year of data





- RTOs provide opportunities to lower cost to consumers
 - Optimize least-cost system dispatch
 - Allow non-discriminatory access to the transmission grid
- RTOs cause costs to be incurred
 - Costs associated with operating RTO (Greenfield and Kwoka 2010)
 - Compliance costs for utilities



- Annual data for 48 states from 1990-2008
- State Energy Data System (SEDS) from Department of Energy
 - Prices
 - Consumption
 - Electricity generation by source
- National Climatic Data Center
 - State heating and cooling degree days
- Department of the Census
 - State population

Panel Equation of Electricity Price

$$Price_{it} = \alpha_i + \beta_0 Sales_{it} + \beta_1 Coal_{it} + \beta_2 Gas_{it} + \beta_3 \% Hydro_{it} + \beta_4 \% Nuc_{it} + \beta_5 RTO_{it} + u_{it}$$

Price Nominal state price of electricity

Sales Electricity sales

Coal Nominal state price of coal

Gas Nominal state price of natural gas

%Hydro Percent of electric generation from hydroelectric sources

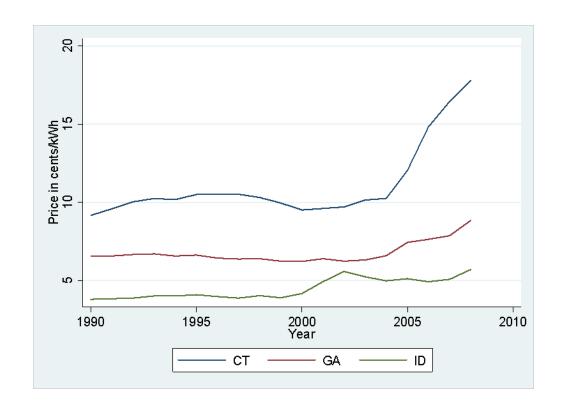
%Nuc Percent of electric generation from nuclear sources

RTO Whether the majority of the electric customers in the state are served by a utility that

belongs to an RTO



State Level Fixed Effects



2SLS Estimation of Price Change

$$\Delta Price_{it} = \beta_0 \Delta Sales_{it} + \beta_1 \Delta Coal_t + \beta_2 \Delta Gas_t + \beta_3 \Delta \% Hydro_{it} + \beta_4 \Delta \% Nuc_{it} + \beta_5 \Delta RTO_{it} + u_{it}$$

- Variables in logs, so all variables are now annual percent changes
- If the price elasticity of electric demand is anything but zero, then we have an endogeneity problem
- Use (log changes in) state population, heating degree days, and cooling degree days to instrument for Sales
 - F-statistic for first stage regression is 15.74



2SLS Estimation of Entire Sample

| Table 1: 2SLS Estimates with Entire Sample | | | | |
|--|-------------|--|--|--|
| Variable | Coefficient | | | |
| Constant | 0.0192*** | | | |
| | (0.0030) | | | |
| Sales | -0.1058 | | | |
| | (0.0979) | | | |
| Coal | 0.1622*** | | | |
| | (0.0271) | | | |
| Gas | 0.0206*** | | | |
| | (0.0076) | | | |
| %Hydro | -0.1714*** | | | |
| | (0.0548) | | | |
| %Nuc | -0.0147 | | | |
| | (0.0182) | | | |
| RTO | -0.0202** | | | |
| | (0.0089) | | | |
| RTO _{t-1} | -0.0286*** | | | |
| | (0.0093) | | | |
| RTO _{t-2} | -0.0043 | | | |
| | (0.0126) | | | |
| (Robust standard errors clustered by state in parentheses) | | | | |
| * Statistically significant at the 90% level | | | | |
| ** Statistically significant at the 95% level | | | | |

^{***} Statistically significant at the 95% level

^{***} Statistically significant at the 99% level



2SLS Estimation of Restricted Sample

| Table 3: 2SLS Estimates By Customer Class Excluding States that have Restructured their |
|---|
| Electric Industry |

| Residential | Commercial | Industrial |
|-------------|---|--|
| | | i Huusu iai |
| 0.0170*** | 0.0245*** | 0.0051 |
| (0.0023) | (0.0068) | (0.0060) |
| -0.1017 | -0.3477** | 0.1565 |
| (0.0627) | (0.1485) | (0.3184) |
| 0.1357*** | 0.1290*** | 0.2850*** |
| (0.0326) | (0.0384) | (0.0936) |
| 0.0073 | 0.0199** | 0.0656*** |
| (0.0069) | (0.0093) | (0.0211) |
| -0.0317 | -0.0266 | -0.6413** |
| (0.0547) | (0.0586) | (0.3200) |
| 0.0600 | 0.0738 | 0.0104 |
| (0.0424) | (0.0553) | (0.0972) |
| -0.0139** | -0.0176 | -0.0017 |
| (0.0070) | (0.0122) | (0.0159) |
| -0.0074 | -0.0081 | -0.0261* |
| (0.0096) | (0.0147) | (0.0150) |
| 0.0087 | 0.00/2 | -0.0003 |
| (0.0071) | (0.0137) | (0.0192) |
| | (0.0023) -0.1017 (0.0627) 0.1357*** (0.0326) 0.0073 (0.0069) -0.0317 (0.0547) 0.0600 (0.0424) -0.0139** (0.0070) -0.0074 (0.0096) 0.0087 (0.0071) | (0.0023) (0.0068) -0.1017 -0.3477** (0.0627) (0.1485) 0.1357*** 0.1290*** (0.0326) (0.0384) 0.0073 (0.0199** (0.0069) (0.0093) -0.0317 -0.0266 (0.0547) (0.0586) 0.0600 0.0738 (0.0424) (0.0553) -0.0139** -0.0176 (0.0070) (0.0122) -0.0074 -0.0081 (0.0096) (0.0147) 0.0087 0.0072 (0.0071) (0.0137) |

(Robust standard errors clustered by state in parentheses)

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2SLS Estimation by Customer Class

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| Sales | -0.1017 | -0.3477** | 0.1565 |
| | (0.0627) | (0.1485) | (0.3184) |
| Coal | 0.1357*** | 0.1290*** | 0.2850*** |
| | (0.0326) | (0.0384) | (0.0936) |
| Gas | 0.0073 | 0.0199** | 0.0656*** |
| | (0.0069) | (0.0093) | (0.0211) |
| %Hydro | -0.0317 | -0.0266 | -0.6413** |
| | (0.0547) | (0.0586) | (0.3200) |
| %Nuc | 0.0600 | 0.0738 | 0.0104 |
| | (0.0424) | (0.0553) | (0.0972) |
| RTO | -0.0139** | -0.0176 | -0.0017 |
| | (0.0070) | (0.0122) | (0.0159) |
| RTO _{t-1} | -0.0074 | -0.0081 | -0.0261* |
| | (0.0096) | (0.0147) | (0.0150) |
| RTO _{t-2} | 0.0087 | 0.0072 | -0.0003 |
| | (0.0071) | (0.0137) | (0.0192) |

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- Statistically significant price benefits from the establishment of RTOs only exist when restructured states are included in the data set
- This suggests that restructuring, and its attendant rate agreements, are the source of the benefit
- RTOs may have benefits for certain classes of customer, but these benefits range from 1½ -2½%



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